

3rd Quarter 2004

	<u>Park City</u>	<u>Steamboat</u>	<u>Summit Colo.</u>	<u>Sun Valley**</u>	<u>Telluride</u>	<u>Teton</u>	<u>Vail</u>	<u>Whistler*</u>	<u>Aspen</u>
# of Agents	599	305	530	346	208	475	619		521
# of Units Sold									
Homes	688	248	815	396	62	147	652	42	412
Condos	760	233	821	297	132	190	996	466	432
Land	553	269	448	254	48	57	301	15	257
Other	75	200	1	106	37	22	109	75	60
Total	2,076	950	2,085	1,053	279	416	2,058	598	1,161
Average Sale Price									
Homes	\$ 562,313	\$ 550,496	\$ 444,680	\$ 646,290	\$ 2,432,455	\$ 990,400	\$ 956,650	\$ 2,007,402	\$ 1,863,000
Condos	\$ 340,244	\$ 238,650	\$ 241,974	\$ 471,357	\$ 655,427	\$ 458,425	\$ 539,179	\$ 589,895	\$ 1,150,000
Land	\$ 276,408	\$ 225,401	\$ 151,845	\$ 465,136	\$ 1,120,244	\$ 922,030	\$ 316,848	\$ 1,497,000	\$ 1,065,000
Other		\$ 364,638	\$ 512,500	\$ 719,082	\$ 1,450,437	\$ 695,086	\$ 1,437,859		\$ 525,000
Overall Average	\$ 392,988	\$ 342,809	\$ 337,749	\$ 560,580	\$ 1,414,641	\$ 766,485	\$ 686,519	\$ 655,568	\$ 1,650,750
#Active Listings									
Homes	567	329	1,737	509	148	247	455	182	613
Condos	344	180	1,496	209	251	135	227	510	453
Land	622	558	1,483	349	165	172	446	74	741
Other	193	266	13	149	99	63	239	40	190
Total	1,726	1,333	4,729	1,216	663	617	1,367	806	1,997
Total \$ Volume Sold									
Homes	\$ 386,871,868	\$ 136,522,973	\$ 329,062,912	\$ 255,930,768	\$ 150,812,200	\$ 145,588,800	\$ 623,736,000	\$ 82,303,476	\$ 727,007,568
Condos	\$ 258,585,950	\$ 55,605,379	\$ 200,596,452	\$ 139,992,991	\$ 86,516,308	\$ 87,100,075	\$ 537,022,700	\$ 274,890,999	\$ 317,713,757
Land	\$ 152,853,924	\$ 60,632,781	\$ 71,785,415	\$ 118,144,487	\$ 63,853,881	\$ 52,555,710	\$ 95,371,300	\$ 22,455,000	\$ 171,922,540
Other	\$ 11,782,489	\$ 72,927,688	\$ 1,025,000	\$ 76,222,704	\$ 20,414,936	\$ 15,291,892	\$ 156,726,600	\$ 7,766,775	\$ 26,890,574
Total	\$ 810,094,231	\$ 325,688,821	\$ 602,469,779	\$ 590,290,950	\$ 321,597,325	\$ 300,536,477	\$ 1,412,856,600	\$ 387,416,250	\$ 1,243,534,439

ALL UNREPORTED SALES ARE ENTERED AT 90% OF LIST PRICE.

* WHISTLER REPORTED IN CANADIAN DOLLARS.